ENABLING TRADE

AD PORTS GROUP

AD PORTS GROUP TODAY

AD Ports Group is a vertically integrated trade enabler,

providing strategic access to the UAE, one of the Middle East's fastest-growing economies, and turning Abu Dhabi into a trade hub to serve the world.

The company's five business Clusters – Economic Cities & Free Zones, Ports, Maritime & Shipping, Logistics and Digital – make up a resilient trade community bonded by strong partnerships which generate stable performance and consistent growth.

We leverage our sources of competitive advantage to operate our unique business ecosystem to develop one of the world's leading integrated ports and logistics trade hubs creating value for our stakeholders.

A THREE-STAGE GROWTH STRATEGY WITH CLEAR OUTCOMES AND OBJECTIVES

01

Consolidate position in Abu Dhabi and the UAE

Regional champion in Abu Dhabi to scale up to world class capabilities and become the regional 'go-to' logistics and trade service provider

03

Expand globally to become a leading logistics and trade services player

Presence across major maritime and inland supply chains to drive network effects

02 Focused regional expansion

Customer-led regional expansion: Accompanying our customers by focusing on specific trade routes, specific supply chains, and specific products & services

Critical trade maritime routes for the UAE are MENA, Africa, India, and South East Asia

Priority industrial supply chains include Machinery & Equipment, Processed F&B, Metals, Chemicals & Plastics, Raw Construction Materials, Commodity Food, Automotive & Spares, and Healthcare & Pharma

KEY OUTCOMES

- Maximum Returns And Portfolio Synergies
- Maximum Customer "Stickiness"
- Superior Supply Chain Outcomes

SCALE AND GEOGRAPHIC SCALE

FOCUSED PORTFOLIO DIVERSIFICATION

VERTICAL INTEGRATION

INNOVATION & TECHNOLOGY

FINANCIAL PERFORMANCE AT A GLANCE

Consistent strong growth trajectory with robust financial performance

FY 2023

Revenue (AED)	EBITDA (AED)	Total Net Profit (AED)
11.68Bn	**2.67Bn**	**1.36Bn**
+112%	+23%	+6%
YoY growth	YoY growth	YoY growth

Q2 2024

Revenue (AED)	EBITDA (AED)	Total Net Profit (AED)
4.18bn	**1.07bn**	**439m**
+103%	+56%	+42%
YoY growth	YoY growth	YoY growth

OUR GROUP AT A GLANCE

33
Terminals

9.9m
TEUs capacity

550 Km²
Industrial and economic zones total area

254
Total vessel fleet: marine services, container, dry & liquid bulk, Ro-Ro, and offshore & subsea vessels

1.0m units
Ro-Ro volume port handling

30,616 tonnes
Air freight volumes

305K m²
logistics warehouse capacity

30.0m
Single-window transactions via ATLP

MAJOR SHAREHOLDINGS

Established by Emiri Decree, one of the region's largest international operator with a widening portfolio of services and geographic footprint. The Group holds a **100%** stake in Noatum and **100%** stake in TTEK, a **70%** stake In Transmar and TCI, a **51%** stake in Global Feeder Services providing opportunity for industry collaboration, and a **22.32%** stake in Aramex and a **10%** stake in National Marine Dredging Company. (NMDC).

aramex delivery unlimited

شركة الجرافات البحرية الوطنية NMDC

Global Feeder Shipping

Transmar

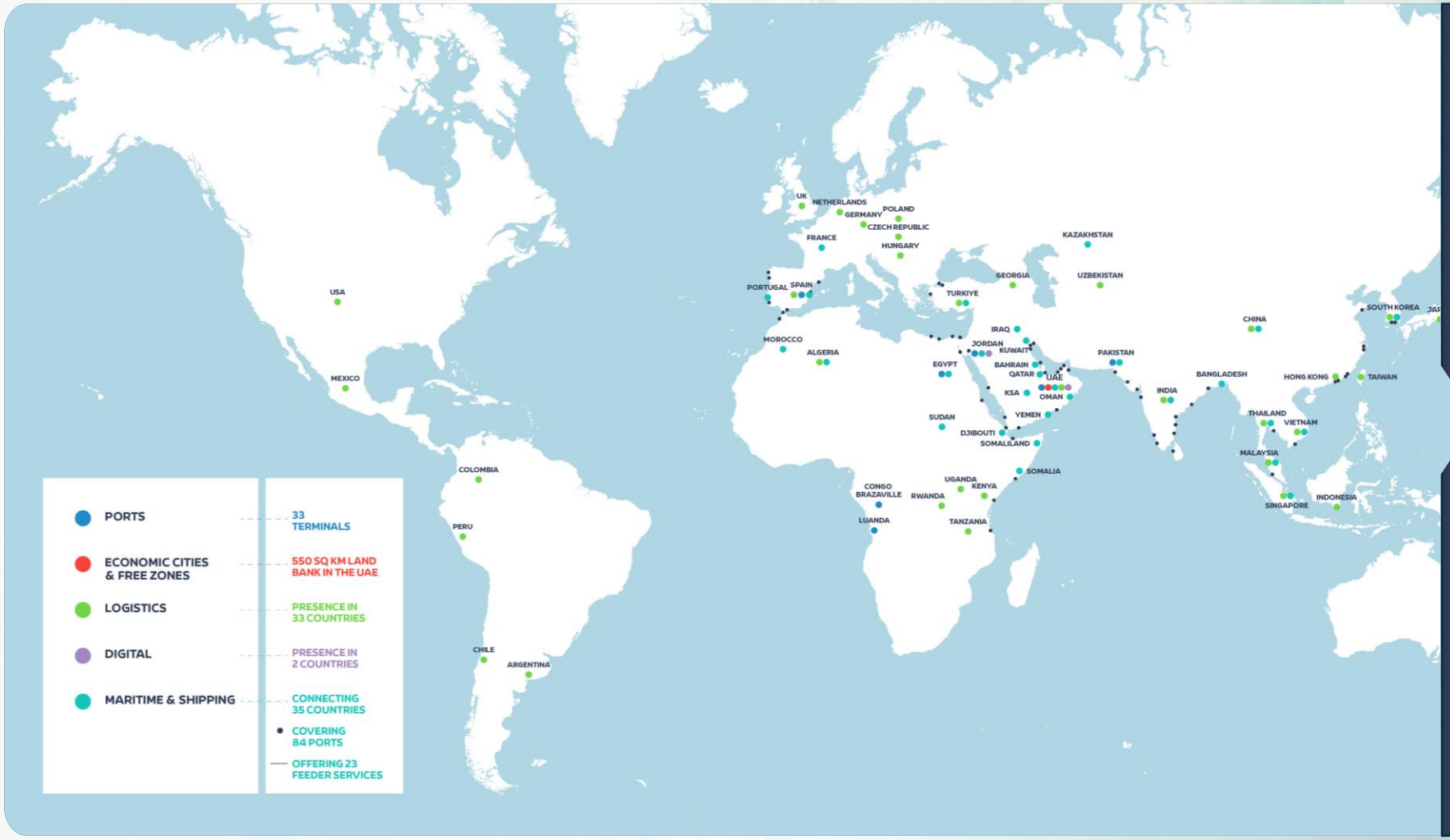
TCI Transcargo International

TTEK www.ttekglobal.com

noatum

INTELLIGENTLY INTERNATIONAL

AD Ports Group is a leading regional enabler of trade, industry and logistics, which pursues value-enhancing expansion and synergistic growth.



50+
Countries

6,700+
Employees

33
Ports and terminals

140+
Offices Worldwide

254
Vessels owned and operated

A PORTFOLIO OF INTEGRATED BUSINESSES ENABLING GLOBAL TRADE

DIGITAL

بوابة المقطع
MAQTA GATEWAY

atlp
ADVANCED TRADE LOGISTICS PLATFORM

margo hub

TTEK
www.ttekglobal.com

Providing technologically advanced, innovative solutions for maritime, trade and logistics to aid integrated digital global trade.

ECONOMIC CITIES & FREE ZONES

مجموعة كيزاد
KEZAD GROUP

كيزاد
KEZAD

كيزاد للمجمعات
KEZAD COMMUNITIES

كيزاد لإدارة الأصول
KEZAD ASSETS MANAGEMENT

كيزاد للخدمات الصناعية
KEZAD INDUSTRIAL SERVICES

كيزاد لإدارة المرافق والخدمات
KEZAD UTILITIES & FACILITIES MANAGEMENT

METAL PARK

مركز أبوظبي للأغذية
ABU DHABI FOOD HUB
KEZAD كيزاد

المركز العالمي للمركبات أبو ظبي
GLOBAL AUTO HUB ABU DHABI

رحايل
RAHAYEL
BY KEZAD GROUP

KEZAD Group's vital infrastructure and services span 12 economic zones covering a total area of 550km2 and including more than 40 staff accommodation complexes under its subsidiary KEZAD Communities.

LOGISTICS

noatum

ADL ULANISH

Global supply chain partner of choice delivering holistic, fully-integrated, and technologically innovative logistics solutions that drive competitive value for its customers.

MARITIME & SHIPPING

مجموعة سفين
SAFEEN GROUP

SAFEEN FEEDERS
SAFEEN TRANSSHIPMENT
SAFEEN MARINE SERVICES

SAFEEN SUBSEA
SAFEEN OFFSHORE

أبوظبي البحرية
ABU DHABI MARITIME

OFCO
OFFSHORE INTERNATIONAL

دايفتيك
DIVETECH

سفين انفكتس
SAFEEN INVICTUS

Global Feeder Shipping

CIMS

Transmar

Providing world-class marine services, merchant shipping, transshipment, drydocking, offshore and subsea solutions.

PORTS

موانئ أبوظبي
ABU DHABI PORTS

ميناء خليفة
KHALIFA PORT

ميناء زايد
ZAYED PORT

ميناء مصفح
MUSAFFAH PORT

AMP

مرافئ الفجيرة
FUJAIRAH TERMINALS

محطة أبوظبي للسفن السياحية
ABU DHABI CRUISE TERMINAL

شاطئ صير بني ياس للسفن السياحية
SIR BANI YAS CRUISE BEACH

مرافئ أبوظبي
ABU DHABI TERMINALS

CMA TERMINALS KHALIFA PORT

autoterminal
KHALIFA PORT

COSCO SHIPPING

TC

Owner and operator of a number of ports and terminals facilitating trade and logistics, alongside cruise terminals boosting regional tourism.

AD PORTS GROUP

PORTS CLUSTER

EXPANDING CONNECTIVITY ACROSS THE WORLD

Ro-Ro
+1.25 m
Import / Export
Transshipment PDI

Container
9.2 million TEUs
Capacity
Import / Export /
Transshipment

General Cargo
40.0 million tonnes
Breakbulk
Bulk
Project Cargo
Oil & Gas

Cruise
600,000+
Passengers (Pre Covid-19)

Container
Freight Station
600,000 tonnes
50,000 TEU
Import / Export /
Stuffing / Unstuffing /
Cross Stuffing

Warehousing
2 million ft²
Delivered dedicated
storage 5 million ft²
under development

AD PORTS GROUP

ECONOMIC CITIES & FREE ZONES CLUSTER

THE ECONOMIC CITIES & FREE ZONES CLUSTER IS MADE UP OF:

مجموعة كيزاد
KEZAD GROUP

The largest integrated trade, logistics, and industrial zones in the region.

كيزاد للمجمعات
KEZAD COMMUNITIES

Joined the cluster in 2021, as an integrated employee's accommodation solutions provider

550 km²
Largest Zones Cluster Globally

12
Economic Zones in Abu Dhabi

2,000+
Clients across 17 sectors

164,600+
Direct and indirect jobs sustained

Multimodal Connectivity
Air, Road, Sea and Rail

+40
Worker Residential Cities with capacity of **450k**

AD PORTS GROUP

LOGISTICS CLUSTER

WE DRIVE YOU TOWARDS INTEGRATED SUPPLY CHAIN SOLUTIONS

15k
Port agency calls

151K
Containers handled (Terminals & Depots)

14.8M
Cargo tonnes handled (Terminals & Deports)

67K
Ship services

1.6M
Vehicles handled

4,200+
Team from +**27** Countries

AD Ports Group Logistics Cluster provides supply chain and freight solutions to local and international customers.

AD PORTS GROUP

MARITIME & SHIPPING CLUSTER

WE GIVE YOU ACCESS TO MARINE SERVICES

Maritime & Shipping Cluster offers a comprehensive portfolio of marine services, shipping, offshore and subsea solutions, education, and training, and regulate the waterways of Abu Dhabi.

A fleet of 254 vessels

Serving more than 10 ports regionally & Internationally

Operations in 6 countries

SAFEEN GROUP

World's largest independent feeder company by vessels owned
Third largest globally by volumes carried

BUSINESSES ACROSS 3 SEGMENTS

- Shipping & Transshipment
- Offshore & Subsea
- Marine Services

ABU DHABI MARITIME

The custodian of the maritime sector in Abu Dhabi, developing the maritime sector strategy and ensuring compliance

ABU DHABI MARITIME ACADEMY

A premier initiative for the advancement of the maritime industry, Abu Dhabi Maritime Academy provides world-class maritime education and training

AD PORTS GROUP

DIGITAL CLUSTER

DIGITAL SOLUTIONS FOR GLOBAL TRADE

800+
Services Provided by The Digital Cluster

153Mn+
Digital Transactions

24 K
Users

2.8M
Tones reduction of Co2 Emissions

70+
Entities Integrated With Our Digital Cluster Solutions

300+
Years of combined trade facilitation experience

No. 1
Trade Single Window functionality wise

30+
International awards

1st
Of its kind PCS in the region

AD PORTS GROUP

AD PORTS GROUP

THE WORLD AND BEYOND

SUSTAINABILITY STRATEGY BASED ON THREE KEY PILLARS

Planet

17% Decrease in GHG[1] emission intensity for bulk cargo volume at Zayed Port

17 Priority SDGs[2] Commitment to UN SDGs

Publishing Sustainability Report since **2018**, disclosing to the GRI principles

Sustainability Committee in place

Profit

AED 152.8 bn Contribution to UAE **non-oil economy**

Industrial, Logistics and Free Zones to drive diversification

Advanced and effective transport infrastructure

Attracting FDIs into Abu Dhabi

People

First organization in the Middle East to receive the Investor In People (IPP) **Platinum accreditation**

27% of employees are women (excl. blue collar)

Volunteering and Charitable activities

Talent training & Development

Notes: (1) Decrease in Greenhouse Gas emission in 2020 vs 2018, (2) Sustainability Development Goals.

ESG IS EMBEDDED IN THE GROUP'S BUSINESS MODEL

Futureproofing our business, formalising activities to meet global standards and ratings

Five Abu Dhabi ESG initiatives by 2030

50% Renewable and clean energy	**22%** Power savings	**15%** Waste Savings	**32%** Water savings	**Abu Dhabi Plan Maritime**

Five key policy actions taken by AD Ports Group

Sustainability framework developed inline with UN SDGs	Adopting sustainable building standards and installing renewable energy technologies (solar PV)	Investments into on-site sewerage treatment projects	Sustainable reed bed technology trials to treat waste-water	Khalifa Port coral relocation project

Results

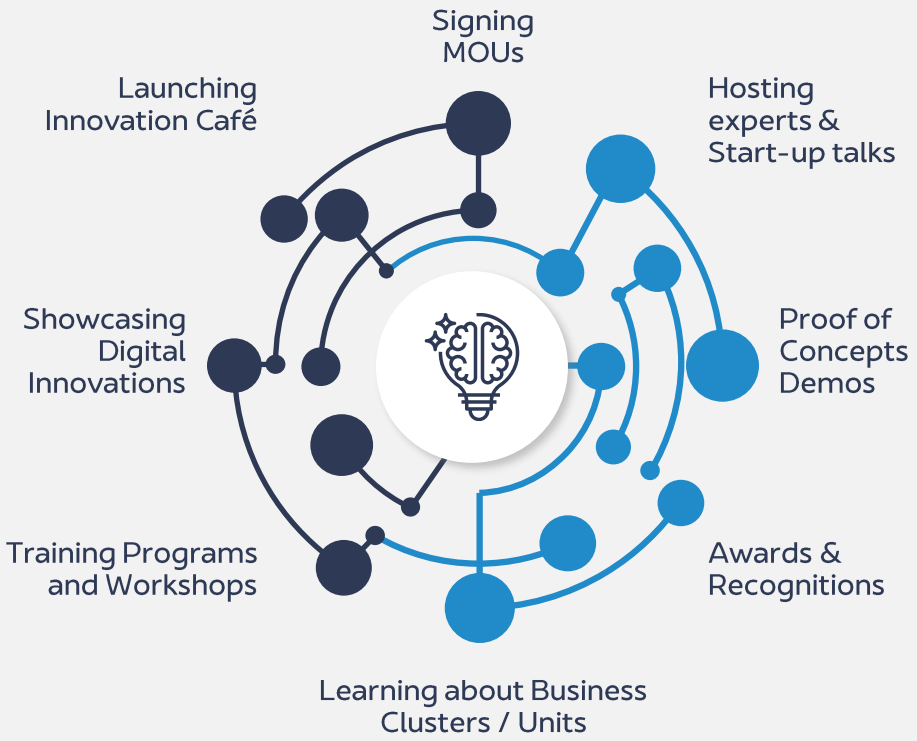
Converting CSR framework to ESG ratings, reporting and targets	**18%** Decrease in electricity consumption intensity for container terminals in 2022	**57%** Of solid waste was recycled in 2020	**6** Key measures to optimise water co nsumption across the Group	Completed and ongoing monitoring for next 3 years

TRANSFORMING THE FUTURE OF TRADE

AD Ports Group have delivered a world-class and comprehensive portfolio of innovation activities that built internal capabilities and further connected AD Ports Group to the global ecosystem of innovation

12,800 Innovation Ideas	**5,400** Hours of Innovation Training	**35** Innovation Campaigns
23.2 Million AED Innovation Ideas Savings	**728** Innovative Ideas Implemented	**15** Proof of Concepts and R&D Projects Executed

Ports Operational Innovations	Smart Infrastructure	Digital Innovations	IBTIKAR Programme



THANK YOU

Join us in. Enabling Trade, Together.

adportsgroup.com
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